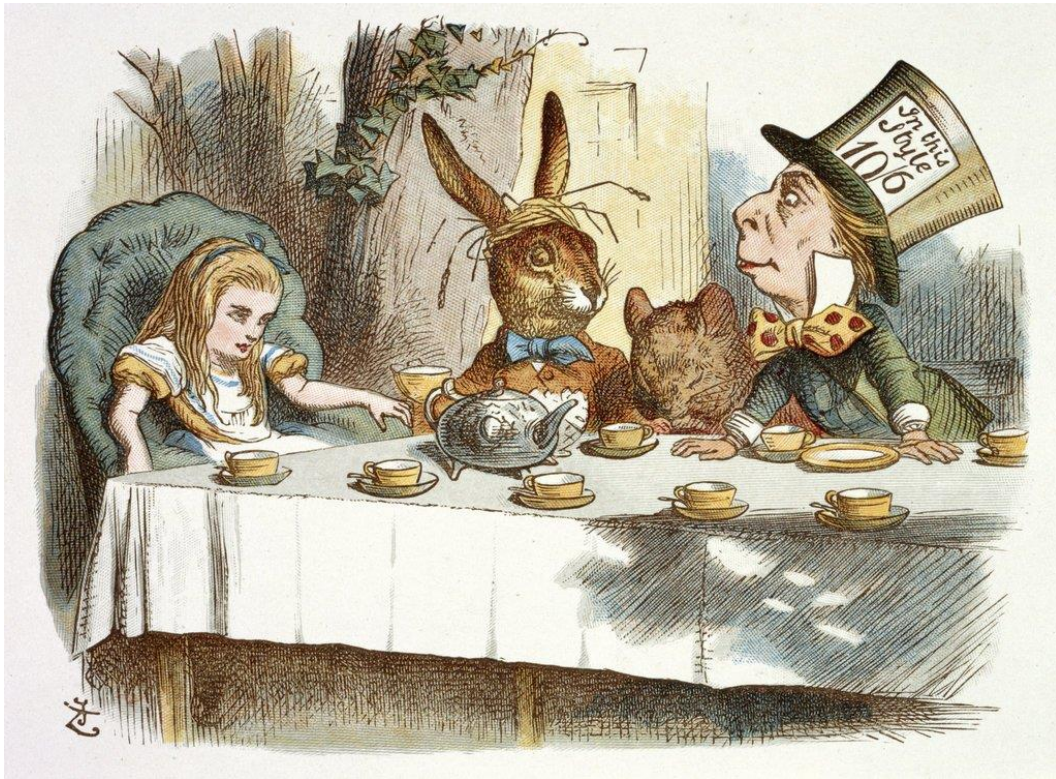




Industry Professionals serving as non-executive directors to Alternative Funds



We continue our hat theme into 2019 to illustrate the points we consider need highlighting to our faithful and tolerant readership; those of you who attempted our Christmas Quiz will be familiar with this picture and its literary origins, even if you are too young to remember what 10/6d used to mean\*.

Here in the UK we talk about 'Health and Safety Gone Mad,' when we read about crazy ideas such as children being prevented from playing conkers in the playground without wearing goggles - or candy floss on a stick being banned in case people trip and impale themselves.

Should we now be talking about 'Due Diligence Gone Mad'? Some potential investors are asking non-executive alternative fund directors to complete detailed questionnaires on their backgrounds. One of IPAF's Panel Directors was recently asked for a piece of paper that (had she been able to lay her hands on it) would have been some 40 years old.

Of course there is absolutely nothing wrong with this thorough research and potential investors are entitled to ask any questions they see fit. But, if they think the directors are sufficiently important for this treatment, then why rely on a box-ticking exercise? A 40-year-old piece of paper will not tell them anything about the competence of the director and whether he/she is doing his/her job well.

As Alice muses in 'Alice's Adventures in Wonderland':

'What is the use of a book without pictures or conversation?'. And our point today is: what is the use of forms and ancient documents without any personal contact or interaction?

*\* Once upon a time 10/6d was the symbol for 10 shillings and sixpence. That is now £0.525. Not easy to buy a hat for that amount these days.*

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### **About IPAF**

IPAF provides Industry Professionals – independent, knowledgeable and experienced people - as non-executive directors to Alternative Funds. IPAF is run from London with a panel of 17 directors across 7 jurisdictions: Cayman, Luxembourg, Ireland, Switzerland, the Channel Islands, Malta, and the UK. All the IPAF directors are independent of each other and no additional fee is charged by IPAF to a fund that selects a member of its panel: the fund only pays the director's fees. For more information please email [info@ipafgroup.com](mailto:info@ipafgroup.com).